



CUSTOMER SUCCESS STORY

Arizona Auto Parts gets a back-office tune up with BILL AP automation + NetSuite

Established in 1919, with over 100 years in the recycled auto parts business, Arizona Auto Parts provides trusted, premium, rust-free recycled parts for the western United States and northern Mexico.

Challenge

Out of the 11 million cars that are scrapped every year in the U.S., Arizona Auto Parts discovered a huge opportunity: sellable parts. Founded in 1919 as a single family-owned junkyard, Arizona Auto Parts now provides recycled auto parts across three recycling yards and via an online searchable parts inventory that ships across the country.

The scale of their business requires them to keep the scrapped cars coming in. But they were having difficulty expanding operations to meet rapidly rising demand—without adding headcount or working hours to their back office. They were managing purchase deals and payments by hand, manually cutting and mailing hundreds of physical checks each week. And the company's president was literally sitting at his desk late into the evening almost every night signing checks. They needed a scalable alternative that didn't waste time and resources.

Solution

Arizona Auto Parts was already using Oracle NetSuite when CFO Russell Sewell attended SuiteWorld hoping to find a solution that could help them streamline and standardize their payments process. They found BILL. Says Kristopher Houchin, Controller for Arizona Auto Parts: "We checked BILL out and asked a lot of questions.

Did it integrate with NetSuite? Absolutely. Would it work with all our entities while keeping them separate from each other? Yes. Could it handle the sheer volume of checks we were writing? Definitely. Plus, it could scale with us as we grew."



Industry

Reused & recycled auto parts

of employees

300+

BILL services

Accounts Payable

Accounting software integration

Oracle NetSuite

"We run thousands of transactions every month, all with a back-office staff of only seven accountants. Without BILL, we couldn't do it. *We just couldn't.*"

Kristopher Houchin

Controller, Arizona Auto Parts

Results

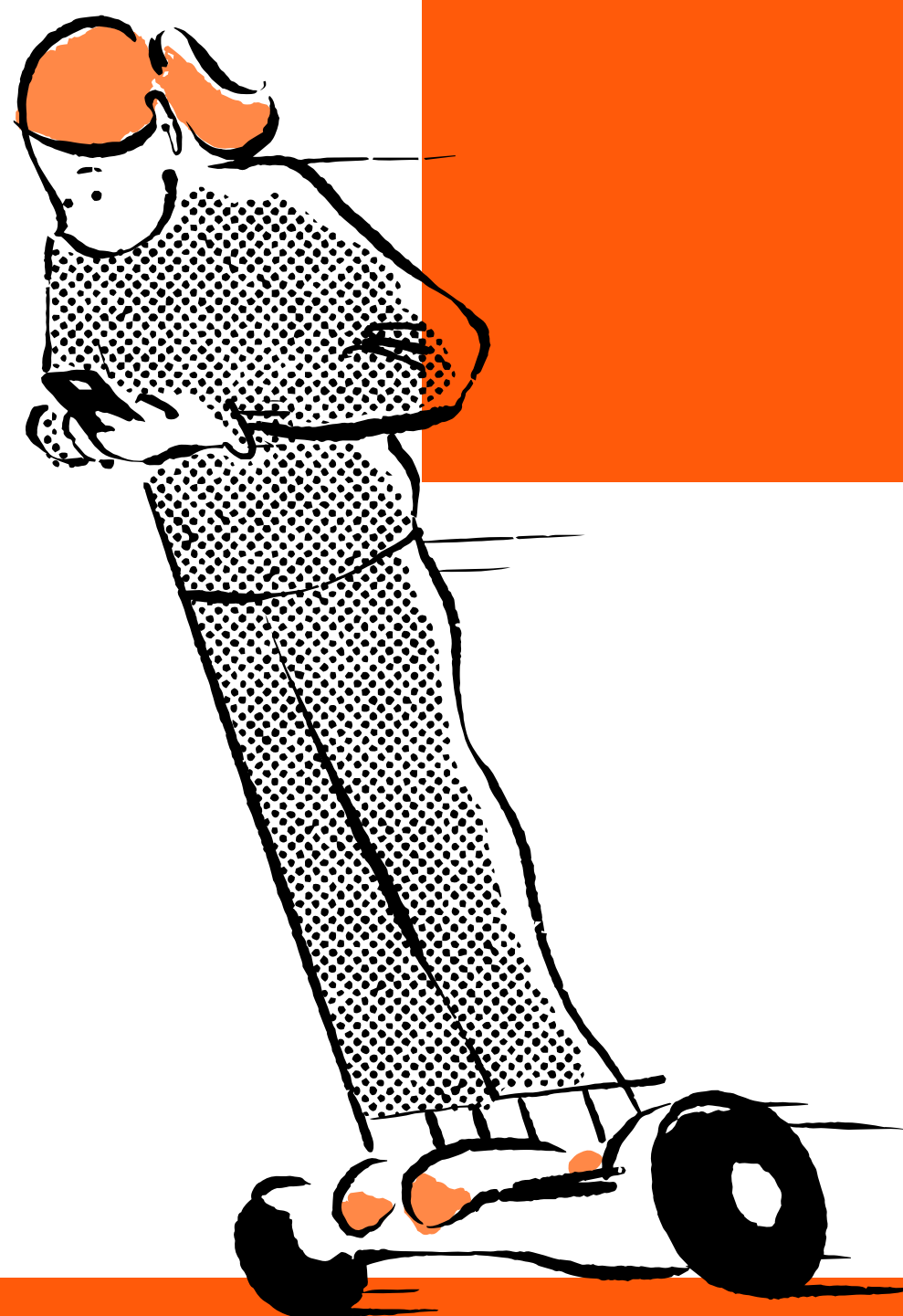
Arizona Auto Parts now easily manages nine locations, three recycling yards, and 20+ companies with a back-office staff of seven accountants. They have one standardized system for all payments that automatically flows from AI invoice capture through payment and into NetSuite, ensuring their books are always up to date.

They've gotten rid of the file cabinets that used to house old invoices and check copies and are no longer chasing down checks. With this new streamlined process they've reduced the time they spend on payables by at least 25% and reduced their monthly close from 20+ days to 10.

And this new tech stack isn't just accelerating their payables process—it's also scaling to support Arizona Auto Parts' growth. Since automating AP, they've expanded physical operations, easily setting up new stores on their accounting and payables system for seamless financial back-office operations.

“After two years of operations, I can't speak more highly of the BILL and NetSuite integration. It eliminated our manual processes. Everything is so much easier with BILL and NetSuite together.”

Kristopher Houchin
Controller, Arizona Auto Parts



Want to know more about how BILL can help your business?
Contact your technology consultant to learn more.